



## EMILIA DIAZ

### EDUCATION

**PONTIFICIA UNIVERSIDAD CATÓLICA DE CHILE, School of Engineering** 2009 – 2012, 2018-2019  
**Bachelor's Degree – Engineering:** Bioengineering major. Took an extended leave of absence from 2013 to 2017 to found and run her own biotechnology start-up

### EXPERIENCE

**SAVIA VENTURES** – Santiago, Chile; Fort Lauderdale, USA 2023 - 2024

**Strategic Advisor & Investor**

- Investor and advisor for Savia Ventures, a pure-play climate-tech VC firm formed by climate investors, scientists and entrepreneurs. The firm is focused on supporting exceptional teams addressing climate change in Latin America
- Supports selection and investment funnel in key verticals including Agtech, Foodtech and Climate Fintech

**BC STRATEGY** – Singapore, Singapore; Sydney, Australia 2022 - 2023

**Consultant**

- Consultant for BC Strategy's Singapore office with 6+ years of experience in innovation and start-ups as well as 4+ years of experience in management consulting
- Her functional expertise spans Advanced Analytics, Digital Transformation & Digital Ops, Product Development, Agile, Fintech, Cybersecurity, among other topics.
- Recent case experience includes:
  - **Financial Services – Data platforms strategy:** Designed a re-platforming strategy for a key B2B asset in a major bank in Oceania, delivering a business case, global technology scan and comprehensive project plan, among others
  - **Healthcare – Operational optimization:** Cost reduction for a leading pathology provider in Australia on multiple fronts, including laboratory operations optimization, activity-based labor overhaul, development of demand prediction tools, market trends and competitive position analysis, among others
  - **Consumer goods/PE – Due diligence:** Supported due diligence and performance analysis of an Australian-based consumer goods company, focusing on portfolio analysis, emerging consumer trends, among others

**BOSTON CONSULTING GROUP** – Santiago, Chile; London, UK; Bogotá, Colombia 2019 – 2021

**Senior Associate and Consultant**

- Tech-focused consultant; supported senior leadership of global financial institutions, telcos, mining corporations and PE. Recent case experience includes:
  - **Mining – Technology innovation:** Designed a commercial strategy to trial and scale-up a novel tailings technology for a multinational metals & mining company
  - **Financial Services – Sustainability:** Supported the development of a Net Zero ambition, including transition finance opportunities, baselining & measurement methodology, implementation roadmap
  - **Financial Services/PE – Market assessment:** Conducted a market assessment as part of a pre-due diligence analysis of the European BaaS and PaaS spaces for a private equity firm, assessing 30+ leading companies' product & market strategies to inform both the current due diligence exercise and the future go-to-market strategy

## EXPERIENCE *(continued)*

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### **FUNDACIÓN COPEC-UC** – Santiago, Chile **2018 – 2019**

#### **Innovation Consultant**

- Supported multiple portfolio companies on the **development of their commercial & product strategies**
- Developed a new **proprietary methodology to track and accelerate** applied R&D projects and manage science-based innovation portfolios

### **GENESIS PARTNERS VENTURE CAPITAL** – Santiago, Chile **2018**

#### **Life Sciences Consultant**

- Supported **technology transfer strategy development** for life new tech ventures migrating from lab to industry

### **ALLBIOTECH** – Santiago, Chile; Guanajuato, Mexico; Rosario, Argentina **2016 - 2019**

#### **Founder and Director**

- Founded the **first Latin American network** for young biotech and life sciences leaders
- The network currently acts as an **ecosystem orchestrator for biotech innovation** in the region with three main hubs in Chile, Mexico and Argentina

### **KAITEK LABS** – Santiago, Chile **2013 - 2018**

#### **Founder and CEO**

- Founded Kaitek, a synthetic biology company that developed rapid testing kits for red tide toxicity in shellfish
- **Executed a \$350k government grant, raised \$120k in private funding** as well as \$50k in international prize money, and partnered with +40 institutions in 4 continents

Participated in **acceleration programs in Chile, USA, Ireland and Korea**

## SKILLS AND INTERESTS

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- Holds a Product Owner certificate from Scrum.org (2020), as well as an Exponential Technologies certificate from Singularity University (Graduate Studies Program 2015)
- Avid writer, has contributed 40+ articles to leading science publications online; published a fantasy novel in 2020
- Mentors multiple start-ups globally in a variety of industries, including Medtech, Edtech, Agtech, & Fashion. Recent engagements include:
  - International go to market strategy for an emerging jewellery company, Indonesia
  - General strategy review for a cancer-focused, growth-stage medtech startup, India
  - Hiring strategy for an industrial processing tech start-up, Chile
- Fluent in 3 languages (English, Spanish, French), currently working her way to 5 (+ Japanese, Bahasa Indonesia)